

# CAAR Affiliate Mentoring Program

Joining a new organization can sometimes be daunting when you don't know the best way to begin getting your message across to other members about who you are, your products and services, and how you can mutually benefit each other. CAAR REALTOR® members are here to help. Take advantage of this program and over the first 2 months of your new affiliation your mentor will meet with you to assist in the following ways:

- Set up an initial meeting with you to get to know one another at the CAAR office.
- Learn to network with other CAAR members at General Membership meetings.
- Help you understand how attending and/or sponsoring CAAR meetings and events can put the spotlight on you.
- How your CAAR affiliation can fit into a mutual business plan with other members.
- How to get your message across, what challenges you may encounter and how your mentor can help.
- Discuss volunteer opportunities with CAAR and how to make a difference in this organization.
- Help you understand how to engage the membership effectively and get them excited about your business when sponsoring a GMM or using the member roster to send out information on your business.
- Your mentor will extend an offer for you to "Meet the Groups". Be a guest at one of our five Master CAAR Group meetings and see how members become leaders in this organization. This will give you the opportunity to see how you can become a volunteer in CAAR's Group structure and lay the groundwork to become a future leader. (*See Master Group structure chart on back side of this form*).

If you would like to take advantage of this mentoring program please fill out the bottom portion of this flyer and return with your Affiliate application, or if you have already joined CAAR please fax to 434.817.2836 or email Tiffany Vann at [tiffany@caar.com](mailto:tiffany@caar.com). A member or CAAR staff person will be in touch with you.

*Please register me for this mentoring program. I understand my mentor will meet with me at least once initially at CAAR then at General Membership meetings for at least two months of GMM's to assist in networking with other CAAR members.*

**Name:** \_\_\_\_\_

**Email Address:** \_\_\_\_\_

**Firm:** \_\_\_\_\_

**Product/Service Specialty:** \_\_\_\_\_

Questions?

Call Tiffany Vann at 434.817.2398

Or email [tiffany@caar.com](mailto:tiffany@caar.com)

# CAAR Group Structure

