



## 2023 Sales Associate of the Year

### General Information

**The deadline for the 2023 Sales Associate of the Year is Mon., Feb. 19th. For additional information on this award (e.g., criteria - including supportive documentation, past winner, etc.), visit <https://www.caar.com/awards-program/sales-associate-of-the-year>. The information and supportive documentation included in this award form is confidential and will be reviewed only by the Annual Awards Project Team.**

\* 1. Today's date:

Date / Time

Date

MM/DD/YYYY

2. Nominator name (if applicable):

3. Nominator email address (if applicable)

\* 4. Name of nominee:

\* 5. Nominee's firm/office:

\* 6. Nominee license date:

Date / Time

Date

MM/DD/YYYY

\* 7. Is the Broker of the nominee aware of this nomination?

- Yes
- No

\* 8. Is the nominee aware of this nomination?

- Yes
- No



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CAAR, Virginia REALTORS®, and National Association of REALTORS®

\* 9. List nominee's CAAR, VAR, and NAR leadership roles (e.g., Master Group, Project Team, Women's Council of REALTORS®, etc.) during the period of Jan. 1, 2023 - Dec. 31, 2023:

\* 10. List nominee's CAAR, VR, and NAR leadership roles prior to 2023:



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Education

\* 11. List what the nominee has accomplished to improve his/her knowledge of the real estate profession (e.g., courses/seminars completed, conferences attended, etc.) during the period of Jan. 1, 2023 - Dec. 31, 2023:

**\*\*Please note\*\*** 1. Include the title of offering, date, and location. 2. Required CE courses/seminars for licensure of REALTOR® membership should not be included in the list (e.g., Agency Law Review, Contracts, Legal Updates, Ethics, Fair Housing, etc.).

Title #1	<input type="text"/>
Date #1	<input type="text"/>
Location #1	<input type="text"/>
Title #2	<input type="text"/>
Date #2	<input type="text"/>
Location #2	<input type="text"/>
Title #3	<input type="text"/>
Date #3	<input type="text"/>
Location #3	<input type="text"/>
Title #4	<input type="text"/>
Date #4	<input type="text"/>
Location #4	<input type="text"/>

\* 12. List what the nominee has accomplished to improve his/her knowledge of the real estate profession prior to 2023:

Title #1	<input type="text"/>
Date #1	<input type="text"/>
Location #1	<input type="text"/>
Title #2	<input type="text"/>
Date #2	<input type="text"/>
Location #2	<input type="text"/>
Title #3	<input type="text"/>
Date #3	<input type="text"/>
Location #3	<input type="text"/>
Title #4	<input type="text"/>
Date #4	<input type="text"/>
Location #4	<input type="text"/>



## 2023 Sales Associate of the Year

### Community

\* 13. List the nominee's noteworthy civic accomplishments during the period of Jan. 1, 2023 - Dec. 31, 2023:

\* 14. List the nominee's noteworthy civic accomplishments prior to 2023:



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### Designations/Certifications

\* 15. List nominee's designations/certification achieved or in the process of obtaining:



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### Statistics & Volume

\* 16. Provide a breakdown in the number and volume of sales/leases. Volume is defined as 100% of the transaction amount (e.g., sales price, gross rent) of the property during the period of Jan. 1, 2023 - Dec. 31, 2023.

**\*\*Please note\*\*** 1. Co-listings, co sales, and team production will be credited according to the % split received by the nominee. 2. Sales/leases volume must be in a sold status to qualify.

Total # of listings sold/leased:	<input type="text"/>
Total # of sales:	<input type="text"/>
Total # transactions:	<input type="text"/>
Total volume of listings sold/leased:	<input type="text"/>
Total volume of sales/leases:	<input type="text"/>
Total volume:	<input type="text"/>
# of commercial leases secured:	<input type="text"/>
Annual commercial lease volume:	<input type="text"/>



## 2023 Sales Associate of the Year

### Supportive Documentation

\* 17. Upload the nominee's CAAR Member Profile:

<input type="button" value="Choose File"/>	<input type="button" value="Choose File"/>	No file chosen
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\* 18. Upload the nominee's NAR Member Detail:

<input type="button" value="Choose File"/>	<input type="button" value="Choose File"/>	No file chosen
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\* 19. Upload the nominee's Production Printout:

<input type="button" value="Choose File"/>	<input type="button" value="Choose File"/>	No file chosen
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## 2023 Sales Associate of the Year

### Closing

\* 20. Do you hereby certify that the information provided in this award form is true and correct?

Yes

No