



**March General Membership Meeting
2020 Professional Honor Society
& Awards
Thursday, March 11, 2021
Agenda**

- I. Call to Order & Pledge of Allegiance: 2021 President Quinton Beckham
- II. Approval of Minutes: January 14, 2021 (see attached)
- III. Sponsor Recognition
- IV. The State of the Housing Market in 2021: Dr. Lisa Sturtevant, Virginia REALTORS® Chief Economist
- V. Emotions Behind the Economics Broker Panel
- VI. 2020 Professional Honor Society Award Presentation: Master of Ceremony Emily Dooley
- VII. 2020 Real Estate Awards Presentation: 2021 President Quinton Beckham
- VIII. 2020 Hall of Fame Award Presentation: Past President Arleen Yobs
- IX. Adjourn



January General Membership Meeting Thursday, January 14, 2021 Meeting Minutes

The January General Membership Meeting was called to order by President Quinton Beckham followed by the Pledge of Allegiance. The Thursday, December 10, 2020 minutes were accepted as submitted.

President Beckham reminded members to stay safe and follow the COVID-19 recommendations from their local, state, and national REALTOR® associations.

He provided a National Association of REALTORS® (NAR) and Department of Justice (DOJ) update, called out a specific form change in relation to the 2021 Virginia REALTORS® revised standard forms, and announced the newest CAAR Rules & Regulations document will be enforced as of February 15, 2021. In addition, President Beckham encouraged members to complete the NAR Fairhaven training, which helps learners navigate discrimination in real estate—through the perspectives of the agent and the client.

President Beckham announced the 2021 Chairs & Vice-Chairs for the following groups: Communications, Professional Development, MLS, Public Affairs, Operations, and the Young Professionals Network (YPN).

President Beckham reiterated CAAR will continue to supply quarterly market reports, as part of our ongoing partnership with Virginia REALTORS®, as well as introduce new monthly market reports.

Dr. Lawrence Yun, Chief Economist and Senior Vice President of Research for NAR, was the featured speaker and provided a national forecast.

Neil Williamson, President and Executive Director of The Free Enterprise Forum, was the guest speaker and provided an overview of local government challenges and triumphs.

In closing, President Beckham reminded members of upcoming CAAR education and events before welcoming new REALTOR® and affiliate members.



Mon., Mar. 15th, 3—4 p.m. | Home Financing (1 hr. Related CE credit) - \$10

Tues., Mar. 16th, 9 a.m.—12:30 p.m. | Graduate, REALTOR® Institute (GRI) 501—Agency in Virginia—Day 1 of 2 (3 hrs. Real Estate Agency CE credits; 3 hrs. Related CE credits; or 3 hrs. Virginia Agency Law PLE credits) - \$99

Thurs., Mar. 18th, 9 a.m.—12:30 p.m. | Graduate, REALTOR® Institute (GRI) 501—Agency in Virginia—Day 2 of 2

Fri., Mar. 19th, 9—10 a.m. | Latte & Learn—Coming Soon—FREE to members!

Wed., Mar. 24th, 10—11 a.m. | The Architectural Process (1 hr. Related CE credit) - \$10

Wed., Mar. 24th, 11:15 a.m.—12:15 p.m. | How to Determine Rebuild vs. Remodel (1 hr. Related CE credit) - \$10

Thurs., Mar. 25th, 4:30—6 p.m. | Charlottesville Young Professionals Network (YPN) Smartini Trivia—\$5

Fri., Mar. 26th, 10—11 a.m. | Building Codes & Design (1 hr. Related CE credit) - \$10

Fri., Mar. 26th, 11:15 a.m.—12:15 p.m. | What is a Feasibility Study and How Is It Done? (1 hr. Related CE credit) - \$10

Tues., Mar. 30th | Q2 MLS/Key Services Fees Payment Deadline



March
General Membership Meeting
2020 Professional Honor Society
& Awards



Thank You

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CAAR Professional Honor Society Recipients

Year 1

John Farmer

Year 2

Sarah Monceaux
Kristin Sorokti

Year 3

Quinton Beckham
Emily Dooley
Erin Garcia
Barbara Kelley
Katelyn Mancini
Brentney Moore
Wes Sury

Year 4

S. Lisa Herndon
Errin Searcy
Amanda Spigone
Josh White

Year 6

Rachel Burns
Mary Katherine King
Georgia Lindsey
Jessica Russo
Keith Smith
Kristin Streed

Year 7

Anne Burroughs
Yonna Smith
Tom Woolfolk

Year 8

Debbie Cash
Tele Jenifer

Year 9

Dan Conquest

Year 10

Pam Dent

Year 11

Michael Guthrie

Year 13

Kelly Ceppa
Sasha Tripp

Year 14

Denise Ramey
John Updike

Year 16

Kathy Markwood

Year 17

Gaby Hall

Year 18

James Dickerson

Year 19

Pat Crabtree
Donna Patton
Sue Plaskon
Greg Slater

Year 20

Sabrina Thompson

Year 22

Karen Kehoe
Pat Sury

Year 23

Rives Bailey

Year 24

Anita Dunbar

Year 25

Kim Armstrong
Tim Carson
Percy Montague, IV.
Trish Owens
Pat Widhalm
Arleen Yobs



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