

March 2017

Greater Charlottesville

New Listings **750**

▲ **46.5%** ▼ **-2.5%**
 from Feb 2017: **512** from Mar 2016: **769**

YTD	2017	2016	+/-
	1,688	1,630	3.6%

5-year Mar average: **656**

New Pendings **466**

▲ **29.8%** ▲ **2.2%**
 from Feb 2017: **359** from Mar 2016: **456**

YTD	2017	2016	+/-
	1,101	1,010	9.0%

5-year Mar average: **395**

Closed Sales **254**

▲ **62.8%** ▲ **9.5%**
 from Feb 2017: **156** from Mar 2016: **232**

YTD	2017	2016	+/-
	596	562	6.0%

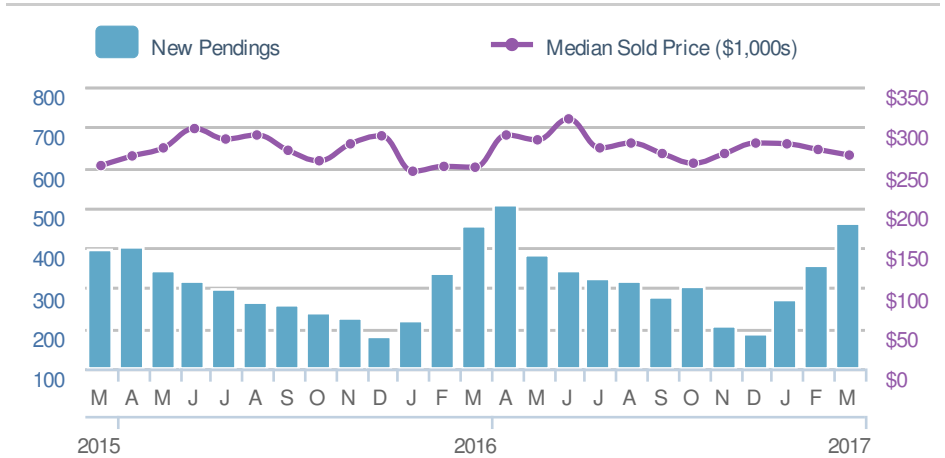
5-year Mar average: **207**

Median Sold Price **\$265,750**

▼ **-2.6%** ▲ **6.3%**
 from Feb 2017: **\$272,806** from Mar 2016: **\$250,000**

YTD	2017	2016	+/-
	\$270,000	\$250,000	8.0%

5-year Mar average: **\$249,300**



Active Listings **1,511**

1,511
 Min 1,511 Max 2,072
 5-year Mar average **1,871**

Feb 2017	Mar 2016
1,359	1,789

Avg DOM **128**

128
 Min 114 Max 162
 5-year Mar average **129**

Feb 2017	Mar 2016	YTD
142	124	130

Avg Sold to OLP Ratio **96.3%**

96.3%
 Min 91.5% Max 96.3%
 5-year Mar average **94.1%**

Feb 2017	Mar 2016	YTD
97.0%	94.7%	96.1%