

December 2017

Greater Charlottesville

New Listings **234**

↓ **-21.7%** ↑ **7.8%**
 from Nov 2017: **299** from Dec 2016: **217**

YTD	2017	2016	+/-
	5,663	5,335	6.1%

5-year Dec average: **226**

New Pendings **233**

↓ **-5.7%** ↑ **23.3%**
 from Nov 2017: **247** from Dec 2016: **189**

YTD	2017	2016	+/-
	4,069	3,839	6.0%

5-year Dec average: **186**

Closed Sales **287**

↑ **8.3%** ↑ **1.1%**
 from Nov 2017: **265** from Dec 2016: **284**

YTD	2017	2016	+/-
	3,680	3,542	3.9%

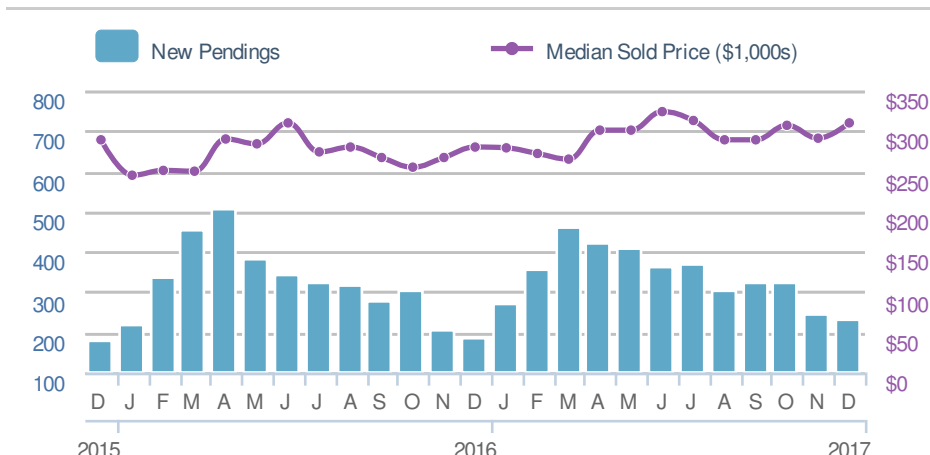
5-year Dec average: **242**

Median Sold Price **\$310,065**

↑ **6.3%** ↑ **10.7%**
 from Nov 2017: **\$291,565** from Dec 2016: **\$280,000**

YTD	2017	2016	+/-
	\$295,000	\$275,000	7.3%

5-year Dec average: **\$285,827**



Active Listings **1,191**

1,191
 Min 1,191 1,543 Max 1,850
 5-year Dec average

Nov 2017	Dec 2016
1,335	1,309

Avg DOM **89**

89
 Min 89 114 Max 145
 5-year Dec average

Nov 2017	Dec 2016	YTD
97	97	91

Avg Sold to OLP Ratio **96.4%**

96.4%
 Min 93.4% 94.6% Max 96.4%
 5-year Dec average

Nov 2017	Dec 2016	YTD
95.2%	95.7%	96.4%