

January 2018

Greater Charlottesville

New Listings **463**

↑ **97.9%** ↑ **8.4%**
 from Dec 2017: **234** from Jan 2017: **427**

YTD	2018	2017	+/-
	463	427	8.4%

5-year Jan average: **374**

New Pendings **309**

↑ **32.6%** ↑ **12.0%**
 from Dec 2017: **233** from Jan 2017: **276**

YTD	2018	2017	+/-
	309	276	12.0%

5-year Jan average: **248**

Closed Sales **174**

↓ **-39.4%** ↓ **-4.9%**
 from Dec 2017: **287** from Jan 2017: **183**

YTD	2018	2017	+/-
	174	183	-4.9%

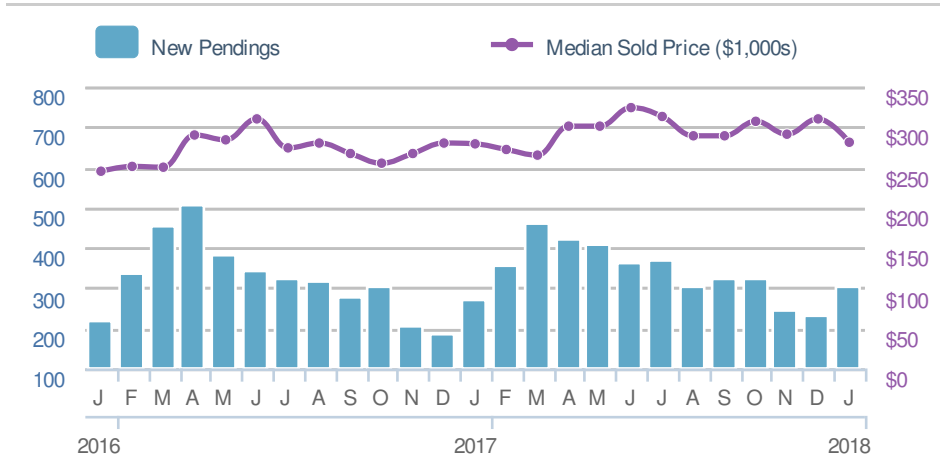
5-year Jan average: **157**

Median Sold Price **\$281,700**

↓ **-9.1%** ↑ **1.0%**
 from Dec 2017: **\$310,065** from Jan 2017: **\$279,000**

YTD	2018	2017	+/-
	\$281,700	\$279,000	1.0%

5-year Jan average: **\$263,630**



Active Listings **1,162**

1,162
 Min 1,162 Max 1,826
 5-year Jan average 1,499

Dec 2017	Jan 2017
1,191	1,274

Avg DOM **92**

92
 Min 92 Max 170
 5-year Jan average 126

Dec 2017	Jan 2017	YTD
89	125	92

Avg Sold to OLP Ratio **96.0%**

96.0%
 Min 92.2% Max 96.0%
 5-year Jan average 93.8%

Dec 2017	Jan 2017	YTD
96.4%	95.0%	96.0%