

**MINUTES**  
**CAAR Board of Directors Meeting**  
**Wednesday, February 22, 2023**  
**Hillsdale Conference Center**

**Attendance**

Present: S. Lisa Herndon (President), Josh White (Treasurer), Pam Dent (Immediate Past President; remote), Rives Bailey, Keith Davis (remote), Woody Fincham, Candice van der Linde, Georgia Lindsey, Sharon Merrick, Kyle Olson, Jessica Russo (remote), Errin Searcy, Amanda Spigone. Excused: Anne Burroughs (President-Elect).  
Staff: Ali DiGuardo, Abby Tammen, Neil Williamson.

**Welcome and Call to Order**

President Herndon called the meeting to order at 9:02 a.m. The Board acknowledged the Antitrust Statement.

**Approval of Consent Agenda**

A **MOTION** was **MADE, SECONDED** and **APPROVED** to adopt the consent agenda which included the November 30, 2022 and December 14, 2022 meeting minutes as well as new members (listed below).

**New Members**

12/9/2022 – 1/25/2023

Hillary Balsler, Loring Woodriff R. E. Assoc.; Anne Beasley, eXp Realty LLC-Fredericksburg; Elaine Bellezza, Keller Williams Alliance-Charlottesville; Kevin Culbertson, Loring Woodriff R. E. Assoc.; Stephanie Duprey, eXp Realty LLC-Fredericksburg; Kate Friar, Keller Williams-Lynchburg; Anna Holley, Find Homes Realty LLC; Jennifer Lyons, Long & Foster - Lake Monticello; Tresa Maynor, KW Allegiance-Yorktown; Cedrick Miller, eXp Realty LLC-Fredericksburg; Eric Pietrzyk, Town Realty; Pamela Pope, Long & Foster - Historic Downtown; Nathan Rarick, Keller Williams Alliance-Charlottesville; Bruce Richardson, Virginia Capital Realty; Catherine Richmond, Keller Williams Alliance-Charlottesville; Teresa Stanley, Howard Hanna Roy Wheeler Realty; James Tennyson, First Virginia Homes.

1/26/2023 – 2/14/2023

Christopher Burns, Long & Foster - Old Ivy; Jamie Clark Howard Hanna Roy Wheeler Realty; Luke Cole, Long & Foster - Old Ivy; William Wiard IV, First Presidential Properties.

**Treasurer's Report**

Treasurer White reviewed the December 2022 financial report. A **MOTION** was **MADE, SECONDED**, and **APPROVED** to accept the December 2022 financial report as presented.

**President's Report**

President Herndon noted that groups and councils have begun their work to accomplish their strategic initiatives. She encouraged members to attend the NAR Legislative Meetings in Washington, DC this May. She also noted that the Board would be reviewing the appointment of the Diversity, Equity, and Inclusion (DEI) Council as the DEI Group.

**Master Group Liaison Reports**

Board liaisons noted the important activities and event dates in their meeting minutes.

Operations Group – Following discussion, a **MOTION** was **APPROVED** to provide funding to reimburse all group/committee/council chairs and vice chairs up to \$300 for attendance at one of three national or state conferences.

Public Affairs Group – Following discussion, a **MOTION** was **APPROVED** to adopt CAAR's updated Code of Public Policy. Additionally, a **MOTION** was **APPROVED** to authorize Staff to apply for National Association of REALTORS® Issue Mobilization Grant for \$100,000 to fund a \$125,000 advocacy media campaign in support of Charlottesville's new zoning ordinance.

**CEO Report**

Mrs. Tammen noted that the Staff team is building resources for the Sentrilock conversion and updating the membership throughout all of our channels as new information becomes available. The CAAR Foundation is working to develop their Strategic Plan. Staff is working with the Executive Committee to identify project priorities by month to assure appropriate resources are available.

**Important Dates**

President Herndon highlighted upcoming events and important dates noted on the agenda.

**Next Board Meeting**

Wed., March 22, 2022, 9 – 10:30 a.m. at the Hillsdale Conference Center

**Adjourn** President Herndon adjourned the meeting at 9:59 a.m. Respectfully Submitted, Abby Tammen, Secretary