

MINUTES
Professional Development Group
Charlottesville Area Association of REALTORS®
Monday, May 15, 2023
3 p.m. – 4 p.m.

ATTENDANCE

Members in Attendance: Ashleigh Abrams, Brad Connor, Jessica Goins, Marcella Johnson, Melissa Moody, McAnalle Neal, Alex Rayfield, S. Yuri Reese, Ty Smith, V. Chair: Debra Cash, BOD Liaison: Pam Dent, BOD Liaison: Jessica Russo, BOD President: S. Lisa Herndon. **Staff in Attendance:** Teresa Kirkhart

Absent: Walter Johnson, Angela Hawkins, Arleen Yobs, Chair: Sasha Tripp

CALL TO ORDER

Chair Tripp didn't attend due to illness. V. Chair Cash called the meeting to order at 3:05 p.m.

MINUTES

A **MOTION** was **MADE**, **SECONDED**, and **APPROVED** to accept the April 10, 2023; meeting minutes as presented.

BOARD UPDATES

The leadership team attended National Association of REALTORS® Legislative Conference in Washington, D.C. There were great sessions that were beneficial to the group. They were able to attend an Economic Development meeting with Dr. Lawrence Yun and Robert Dietz to get an update. The Lockbox conversion is coming the week of July 17th and will be held at The Point, 155 Hansen Road, Charlottesville, VA 22911.

OLD BUSINESS

2023 GMM Nov 2nd Meeting

The group is still working on the topic of the roadmap for Builders working with REALTORS® and clients. They are preparing a pre-set page of questions. The Blue Ridge Home Builders Association was able to provide a list of home builders that the group can reach out to invite for this session. We would like to have CAAR members as the presenters.

NEW BUSINESS

PDEV Meetings – Hybrid or Virtual?

President S. Lisa Herndon had stated at the volunteer training in January that we should all attend our meetings in person to have the networking that we lack from the few years of virtual training. The group had voted last year to hold the meetings virtually, so all were scheduled with Zoom for 2023. The group had a good discussion, and they took a poll, and the consensus was in favor of hybrid. All volunteers will start meeting in person starting at the June 12th meeting. The virtual zoom link will be used in cases of emergency.

School Policy Amendment

A motion was made to deny the policy amendment of charging a fee for printing handouts. CAAR staff will print copies as needed. Motion seconded and All were in Favor.

Latte & Learn Topics

The group will be spending the next month looking at the list of topics and bringing ideas to the group for sessions in 2024. There were two suggestions, one on Structural inspections and the other having to do with taxes and what you should know to document.

Next Meeting

Jun. 12th – 3 p.m. North Conference Room

Important Dates

- a. 5/12 Latte & Learn: Manufactured & Module Housing- 9 a.m.
- b. [NAR Committee Application](#) Process Closes – May 15th
- c. 5/16 New Member Orientation/Ethics – 9 a.m.

- d. CAAR/BRHBA Blood Drive – Tues., May 16th, Hillsdale Conference Center
- e. 5/17 GRI 504 Working with Buyers – 9 a.m.
- f. 5/18 GMM: Disability Inclusion & Awareness – 9 a.m.
- g. 5/18 What is an Appraisal? 2 p.m.
- h. CAAR Board Meeting – Wed., May 24, 9 – 10:30 a.m., Hillsdale Conference Center
- i. CAAR Office Closed – Mon., May 29th

Adjourn

The meeting was adjourned at 4:00 p.m.