

YPN Planning Committee Minutes

Thursday, Mar. 8th
10:00 am to 11:00 am

Call to order:

Jeff Mattie, Chair, called the meeting to order at 10:00 a.m.

Roll call:

Present: Rachel Burns, Mallory Napier, Abby Tammen, Josh Metz, Jeff Mattie, Tom Woolfolk, Caitie Monaccio, Austin Crocker, Aaron Manis, Will Nafei

Not Present: **Denotes excused:* Karmen Miller, Sean Sawyer, *MK King

Board Liaison: Tom Woolfolk

Staff Liaisons: Josh Metz, Abby Tammen

Approval of minutes from last meeting: The minutes from the February meeting minutes were distributed electronically following the February committee meeting. There were no suggested changes.

Old Business:

2018 Business Planning Lunch: 18 paid attendees, varying opinions on the value of the information presented. Some felt that it was geared more toward 1099 employees, there wasn't much about putting away for retirement.

2018 Leadership Roles: Will Nafei was "voluntold" that he'd be Sec/Treas for the group.

New Business:

REALTOR® Roundtable: VA Credit Union is sponsoring, an email was sent to the YPN Marketing list on Wednesday, 3/7, which generated 3 registrations. Tele Jenifer, Donna Patton, and Kristin Streed are all confirmed for the panel, which will be moderated by Rachel Burns. Jeff will introduce the event and the sponsor. Rachel is working on Roots for food. Their catering menu was not yet available at the time of the meeting.

AHIP Work Day: 7 members signed up for work shifts on 4/19. Rachel Burns will propose to Todd Jenkins of Movement Mortgage that they sponsor a post-build-day happy hour for the participants.

Boys & Girls Club fruit cups: MK was unavailable to report on this event.

Appy Hour: a discussion was held around marketing this event to "experienced" REALTOR® members as a way for YPN to "give back" to them for all their mentoring and knowledge sharing. The idea being that YPNers or other younger members who are more tech-savvy could teach the apps to the members who would benefit from learning more about how to make their mobile device work for them. App suggestions included a Quicken app for 1099 employees, a training session on Google Calendar, a document scanning app, If This Then That (IFTTT). 3 Notch'd Kitchen and Tap Room was proposed as a venue.

Final business: Staff Liaison Josh Metz announced his departure from CAAR, effective 3/9/18, to pursue other opportunities. Committee Chair Jeff Mattie announced his impending departure from Natural Retreats to work for a brokerage closer to home.

Meeting adjourned: 10:40 a.m.

Next Meeting Scheduled: Friday, April 13th, 10:15 a.m. at the CAAR Office