

 <div> Charlottesville Area Association of REALTORS®  <b>Develop Awareness</b> </div>	 <div> Charlottesville Area Association of REALTORS®  <b>Involvement &amp; Engagement</b> </div>	 <div> Charlottesville Area Association of REALTORS®  <b>Lead &amp; Influence</b> </div>
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Participate in any of the activities below:	Increase your involvement in the activities below:	Share your knowledge and guide CAAR:
<b>Attend Seven (7) CAAR General Membership Meeting (GMM)</b>  January*   February   March*   April   May   June September   October   November   December *Special program included with GMM	<b>Continue Activities in Developing Awareness Phase</b>  <b>Join One (1) CAAR Master Group, Project Team, or Committee</b>  Communications   Emerging Technologies   MLS Operations   Professional Development   Public Affairs   Professional Standards	<b>Continue Activities in Developing Awareness Phase</b>  <b>Continue Activities in Involvement &amp; Engagement Phase</b>  <b>Join or Continue Service on CAAR Master Group, Project Team, or Committee</b>
<b>Attend Three (3) CAAR Social Events</b>  New Member Social Young Professional Network (YPN) REALTOR® Political Action Committee (RPAC) Women's Council of REALTORS® (WCR) Blue Ridge Home Builders Association (BRHBA) Albemarle Housing Improvement Program (AHIP)	<b>Attend One (1) Professional Development Non-Credit Class</b>  <b>Attend One (1) Virginia REALTORS® or Local Government Meeting</b>  REALTOR® Day on the Hill (February) Legislative Conference (February) Annual Convention (October)	<b>Serve as Chair or Vice-Chair on One (1) CAAR Master Group, Project Team, or Committee</b>  <b>Attend One (1) Virginia REALTORS® (VR) or National Association of REALTORS® (NAR) Event, or Local Government Meeting</b>  VR REALTOR® Day on the Hill (February) VR Legislative Conference (February) NAR Legislative Meetings Trade Expo (May) VR Annual Convention (October) NAR Conference & Expo (November)
<b>Attend One (1) CAAR Education Course</b>  Post-licensure Continuing Education (CE) Broker Continuing Education (Broker CE) Graduate REALTORS® Institute (GRI) NAR Designation or Certification	<b>Attend One (1) CAAR Master Group Meeting in Which You Are Not Already Involved</b>	<b>Participate in Pat Jensen Leadership Academy</b>

# What is the purpose of the Leadership Development Program?

This program will provide a clear direction on how a REALTOR® can develop their awareness of CAAR with participation in various activities; increase their involvement and engagement at the local and state level; and lead CAAR to influence the real estate industry.

# What is the Pat Jensen Leadership Academy?



CAAR Past President Pat Jensen was a tremendous REALTOR®, Broker, Association President, leader, and RPAC advocate.

As a tribute to her legacy, the Board has established the Pat Jensen Leadership Academy.

The Academy is intended to foster knowledge and encourage further movement of volunteers into additional leadership roles in the REALTOR® organization at the local, state, and national level.



2017  
Wine & Design  
Paint Party



2017 CAAR  
REALTOR® Day on  
the Hill

